

# Exit Options

## What is your business worth?



After many years of hard work and most likely plenty of sacrifices, the decision to exit or sell your business can be both emotional and stressful. However, as this represents a one-off opportunity to reap the rewards of a lifetime of effort, you need to ensure you have the right team behind you.

It is never too early to start planning your business exit. GM Accounting facilitates a program to maximise our clients' reward from their business nest egg, while also reducing its future risk for investors. Asking yourself what your business is worth is an important question, and is central to your exit decision. This is

why our clients seek our help to provide a business valuation. We go beyond their spreadsheets and undertake a realistic appraisal of the business.

We also seek to understand what our clients want from this life changing decision. Their wish lists such as the well-being of staff, simplicity of due diligence and minimising disruption to their business are all factored into our Investor Ready process.

The nest egg from a business sale signifies future financial security, income and lifestyle. It also represents the chance to pass wealth on to the next generation. Deciding how and where to invest your money is an important task. MGI's financial advisors will help identify a tailored investment strategy to suit your needs and aspirations – a strategy that allows you to be in control of your finances.

### GM Accounting expertise in exit solutions includes:

- Superannuation planning and funds advice
- Personal investment and insurance advice
- Management Buy Out
- Retirement planning
- Asset protection
- Business Valuations
- Estate planning



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